

FSBO Prospect Record

Buyer Name(s): _____

Phone #'s: _____

Address: _____

Call date: _____ Date home was previewed: _____

Interest level: _____

Why are they moving? _____

Have they been pre-qualified or pre-approved for a loan? _____

Do they have to sell their home first? _____

Follow-up plan:

Follow- up dates: